

**FOX CITIES PERFORMING ARTS  
CENTER, INC.**

**FINANCIAL STATEMENTS**

**Year Ended June 30, 2013**



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## INDEPENDENT AUDITORS' REPORT

Board of Directors  
Fox Cities Performing Arts Center, Inc.  
Appleton, Wisconsin

We have audited the accompanying financial statements of Fox Cities Performing Arts Center, Inc. (the Center) (a not-for-profit corporation), which comprise the statement of financial position as of June 30, 2013, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Center's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Center's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Fox Cities Performing Arts Center, Inc. as of June 30, 2013, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Report on Summarized Comparative Information**

We have previously audited Fox Cities Performing Arts Center, Inc.'s financial statements as of and for the year ended June 30, 2012, and our report dated September 13, 2012, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2012, is consistent, in all material respects, with the audited financial statements from which it has been derived.



Certified Public Accountants

Appleton, Wisconsin  
October 15, 2013

FOX CITIES PERFORMING ARTS CENTER, INC.

STATEMENT OF FINANCIAL POSITION

June 30, 2013

With Summarized Comparative Information as of June 30, 2012

ASSETS	<u>2013</u>	<u>2012</u>
Cash	\$ 2,324,677	\$ 1,133,715
Accounts receivable	46,565	101,406
Inventory	30,413	23,645
Prepaid expenses	219,020	327,536
Contributions receivable	4,823,098	4,174,614
Investments	31,151,556	29,729,396
Investments designated for deferred compensation	172,192	134,424
Cash surrender value of life insurance	151,771	122,624
Property and equipment, net	42,414,184	43,609,303
Capitalized bond fees, net of amortization of \$117,238 and \$107,117, respectively	<u>231,946</u>	<u>242,067</u>
<b>Total assets</b>	<b><u>\$ 81,565,422</u></b>	<b><u>\$ 79,598,730</u></b>
 <b>LIABILITIES AND NET ASSETS</b>  		
<u>Liabilities</u>		
Accounts payable	\$ 249,572	\$ 144,117
Accrued:		
Payroll and payroll taxes	123,485	122,250
Interest	2,514	5,856
Other	118,044	176,780
Advance collections	464,559	602,666
Conditional transfers	262,500	197,077
Deferred compensation	172,192	134,424
Bonds payable	<u>36,700,000</u>	<u>36,700,000</u>
<b>Total liabilities</b>	<b><u>38,092,866</u></b>	<b><u>38,083,170</u></b>
<u>Net assets</u>		
Unrestricted net assets	37,436,759	36,300,447
Temporarily restricted net assets	<u>6,035,797</u>	<u>5,215,113</u>
<b>Total net assets</b>	<b><u>43,472,556</u></b>	<b><u>41,515,560</u></b>
<b>Total liabilities and net assets</b>	<b><u>\$ 81,565,422</u></b>	<b><u>\$ 79,598,730</u></b>

See notes to financial statements.

FOX CITIES PERFORMING ARTS CENTER, INC.

STATEMENT OF ACTIVITIES

Year Ended June 30, 2013

With Summarized Comparative Information for the Year Ended June 30, 2012

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Totals</u>	
			<u>2013</u>	<u>2012</u>
<u>Operating revenue</u>				
Gross event revenue	\$ 11,769,295	\$ -	\$ 11,769,295	\$ 7,304,399
Less agent event revenue	<u>(9,612,004)</u>	<u>-</u>	<u>(9,612,004)</u>	<u>(5,300,663)</u>
Net event revenue	2,157,291	-	2,157,291	2,003,736
Fees earned from agent sales	<u>1,008,982</u>	<u>-</u>	<u>1,008,982</u>	<u>679,908</u>
Total operating revenue	<u>3,166,273</u>	<u>-</u>	<u>3,166,273</u>	<u>2,683,644</u>
<u>Operating expenses</u>				
Gross event costs	11,568,465	-	11,568,465	7,780,562
Less agent event costs	<u>(8,603,022)</u>	<u>-</u>	<u>(8,603,022)</u>	<u>(4,620,755)</u>
Net event costs	2,965,443	-	2,965,443	3,159,807
Depreciation and amortization	1,504,821	-	1,504,821	1,651,199
Administrative	<u>1,675,383</u>	<u>-</u>	<u>1,675,383</u>	<u>1,755,345</u>
Total operating expenses	<u>6,145,647</u>	<u>-</u>	<u>6,145,647</u>	<u>6,566,351</u>
Loss from operations	<u>(2,979,374)</u>	<u>-</u>	<u>(2,979,374)</u>	<u>(3,882,707)</u>
<u>Support and other income</u>				
Contributions	2,560,045	2,007,273	4,567,318	5,172,861
Investment income	1,279,462	-	1,279,462	1,855,174
Other income	1,026	-	1,026	1,889
Net assets released from restriction	<u>1,186,589</u>	<u>(1,186,589)</u>	<u>-</u>	<u>-</u>
Total support and other income	<u>5,027,122</u>	<u>820,684</u>	<u>5,847,806</u>	<u>7,029,924</u>
<u>Other expenses</u>				
Bond financing	476,180	-	476,180	932,420
Advancement	<u>435,256</u>	<u>-</u>	<u>435,256</u>	<u>454,107</u>
Total other expenses	<u>911,436</u>	<u>-</u>	<u>911,436</u>	<u>1,386,527</u>
Net non-operating income	<u>4,115,686</u>	<u>820,684</u>	<u>4,936,370</u>	<u>5,643,397</u>
Change in net assets	1,136,312	820,684	1,956,996	1,760,690
Net assets:				
Beginning of year	<u>36,300,447</u>	<u>5,215,113</u>	<u>41,515,560</u>	<u>39,754,870</u>
End of year	<u>\$ 37,436,759</u>	<u>\$ 6,035,797</u>	<u>\$ 43,472,556</u>	<u>\$ 41,515,560</u>

See notes to financial statements.

FOX CITIES PERFORMING ARTS CENTER, INC.

STATEMENT OF CASH FLOWS

Year Ended June 30, 2013

With Summarized Comparative Information for the Year Ended June 30, 2012

	<u>2013</u>	<u>2012</u>
<u>Operating activities</u>		
Change in net assets	\$ 1,956,996	\$1,760,690
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	1,504,821	1,651,199
Net realized and unrealized gains on investments	(36,536)	(773,647)
Loss (gain) on cash surrender value of life insurance	7,951	(2,051)
Contribution of life insurance policy at cash surrender value	-	(9,284)
Change in present value discount on contributions receivable	(19,000)	54,000
Loss on disposal of property and equipment	-	5,054
Decrease (increase) in:		
Accounts receivable	54,841	401,376
Inventory	(6,768)	8,644
Prepaid expenses	108,516	51,133
Contributions receivable	(629,484)	(2,072,850)
Increase (decrease) in:		
Accounts payable	105,455	34,447
Accrued liabilities	(60,843)	(283,318)
Advance collections	(138,107)	109,182
Conditional transfers	<u>65,423</u>	<u>17,077</u>
Net cash provided by operating activities	<u>2,913,265</u>	<u>951,652</u>
<u>Investing activities</u>		
Purchase of property and equipment	(299,581)	(118,014)
Purchases of investments	(3,191,740)	(2,378,064)
Proceeds from sales of investments	1,806,116	1,724,187
Purchase of life insurance contract	<u>(37,098)</u>	<u>-</u>
Net cash used for investing activities	<u>(1,722,303)</u>	<u>(771,891)</u>
<u>Financing activities</u>		
Payments of bond obligations	-	(365,000)
Collection of room tax receivable	<u>-</u>	<u>365,000</u>
Net cash used for financing activities	<u>-</u>	<u>-</u>
<u>Cash</u>		
Net increase	1,190,962	179,761
Beginning of year	<u>1,133,715</u>	<u>953,954</u>
End of year	<u>\$ 2,324,677</u>	<u>\$1,133,715</u>

See notes to financial statements.



FOX CITIES PERFORMING ARTS CENTER, INC.

STATEMENT OF CASH FLOWS, CONTINUED

Year Ended June 30, 2013

With Summarized Comparative Information for the Year Ended June 30, 2012

	<u>2013</u>	<u>2012</u>
<u>Supplemental cash flow information</u>		
Cash paid for interest	\$ 479,522	\$ 421,241
<u>Non-cash investing and financing activities</u>		
Contributions of cash surrender value of life insurance	\$ -	\$ 9,284
Redemption of bonds payable and related room tax receivable	\$ -	\$5,730,000

See notes to financial statements.

FOX CITIES PERFORMING ARTS CENTER, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2013

Note 1 - Nature of activities and significant accounting policies

A. Nature of activities

Fox Cities Performing Arts Center, Inc. (the Center) is a Wisconsin non-stock, tax-exempt organization formed to own and operate a not-for-profit performing arts center in Appleton, Wisconsin. The mission of the Center is to serve as a gathering place for the community to engage in educational opportunities and enhance understanding and enjoyment of life through the creation and presentation of the arts. The Center accomplishes this mission by providing a premier venue for performing arts attractions and a dynamic environment for community arts organizations. The Center's support comes primarily from admissions and contributions.

B. Basis of accounting

The financial statements of the Center have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities.

C. Basis of presentation

The Center is required to report information regarding its financial position and its activities in the following three classes of net assets:

Unrestricted net assets - net assets that are neither temporarily nor permanently restricted by donor-imposed stipulations.

Temporarily restricted net assets - net assets that result from contributions whose use by the Center is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Center pursuant to those stipulations.

Permanently restricted net assets - net assets that result from contributions whose use by the Center is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled and removed by actions of the Center.

The Center had no permanently restricted net assets as of June 30, 2013 and 2012.

D. Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

E. Accounts receivable

Accounts receivable are stated at the amount the Center expects to collect from outstanding balances. Based upon the Center's assessment of the credit history with customers having outstanding balances and current relationships with them, it has concluded that realization of losses on balances outstanding at year end will be immaterial.

FOX CITIES PERFORMING ARTS CENTER, INC.  
NOTES TO FINANCIAL STATEMENTS, CONTINUED  
June 30, 2013

Note 1 - Nature of activities and significant accounting policies, continued

F. Inventory

Inventory is stated at the lower of cost or market determined by the first-in, first-out method.

G. Contributions receivable

Unconditional promises to give are recognized as revenue and as assets in the period the promise is received. Those intended to support the current period are reported as unrestricted net assets if they do not contain donor restrictions. Conditional promises to give are recognized only when the conditions on which they depend are substantially met. Intentions to give are not recognized as revenue unless they are legally enforceable.

H. Investments

The Center carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statement of financial position. Quoted market prices in active markets are used as the basis for measurement. Unrealized gains and losses are included in the change in net assets in the accompanying statement of activities.

I. Cash surrender value of life insurance

The Center is the owner and beneficiary of five life insurance policies. The insurance policies are recorded at their net cash surrender value, as reported by the issuing insurance company. The change in the value of the cash surrender value is included in investment income in the statement of activities.

J. Property and equipment and depreciation

All acquisitions and improvements of property and equipment in excess of \$800 are capitalized while all expenditures for repairs and maintenance that do not materially prolong the useful lives of assets are expensed. Purchased property and equipment is carried at cost. Donated property and equipment is carried at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated lives of the assets.

K. Capitalized bond fees

Bond issue costs of \$349,184 are being amortized using the straight-line method over the life of the bonds (34.5 years). Amortization expense was \$10,121 for the year ended June 30, 2013. Amortization expense for the years ending June 30, 2014 through 2018 will be \$10,121 per year.

FOX CITIES PERFORMING ARTS CENTER, INC.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

June 30, 2013

Note 1 - Nature of activities and significant accounting policies, continued

L. Advance collections

Ticket sales and rental income received in advance for upcoming events are recorded as liabilities. If the event is an event of the Center, the collections will be recognized as revenue in the period that the event occurs. Any costs incurred related to these upcoming events are included in prepaid expenses until the event occurs.

M. Conditional transfers

Sponsorship payments for future events that are conditional on the event occurring and have a right of return are recognized as contributions when the condition is substantially met.

N. Fees earned from agent revenue

The Center holds many events at its facility each year. Tickets sold for live theatrical performances fall into two categories. In the first category, the Center acts as the principal in the transaction. These performances are presented and their presentation is controlled by the Center. In the second category, the Center acts as the agent for the transaction. With these performances, the Center usually receives a fixed usage fee and in some cases the Center also shares in the potential profit or loss of the event. As an agent, the Center provides the facility and essential support staff, but is not responsible for presenting the event, does not establish the ticket prices, and has limited or no credit risk in relation to the tickets. When the Center acts as the agent, the revenue and related event costs are removed from gross event revenue and gross event costs, respectively. Only the net fees earned by the Center from the event are reported as fees earned from agent sales in the statement of activities.

O. Contributions

Unconditional contributions are recognized as revenue when they are promised or received, as applicable, and are available for unrestricted use unless specifically restricted by the donor. Donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills and would otherwise be purchased by the Center. Volunteers provided services to the Center throughout the year that have not been recognized as contributions in the financial statements because the recognition criteria were not met. The Center has approximately 440 volunteers that contributed approximately 32,500 hours during the year ended June 30, 2013.

FOX CITIES PERFORMING ARTS CENTER, INC.  
NOTES TO FINANCIAL STATEMENTS, CONTINUED  
June 30, 2013

Note 1 - Nature of activities and significant accounting policies, continued

P. Advertising

The Center uses advertising to promote its programs among the audiences it serves. The costs of advertising are expensed as incurred. During the year ended June 30, 2013, advertising costs totaled approximately \$199,400.

Q. Presentation of sales tax

The Center collects sales tax from certain customers and remits the entire amount to the appropriate governmental entities. The Center's accounting policy is to exclude the tax collected and remitted from revenues and expenses.

R. Functional allocation of expenses

The costs of providing various programs and other activities have been summarized on a functional basis in Note 9. Accordingly, certain costs have been allocated among the program services and supporting activities benefited.

S. Income tax status

The Center is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Center's tax-exempt purpose is subject to taxation as unrelated business income. The Center had no unrelated business taxable income for the year ended June 30, 2013. In addition, the Center qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(1). The Center is also exempt from Wisconsin income taxes.

Penalties and interest assessed by income taxing authorities are included in administrative expenses, if applicable. The Center had no interest and penalties related to income taxes for the year ended June 30, 2013. The Center's federal returns are subject to examination generally for three years after they are filed and its state returns generally for four years after they are filed.

T. Summarized comparative information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles in the United States of America. Accordingly, such information should be read in conjunction with the Center's financial statements for the year ended June 30, 2012, from which the summarized information was derived.

FOX CITIES PERFORMING ARTS CENTER, INC.  
NOTES TO FINANCIAL STATEMENTS, CONTINUED  
June 30, 2013

Note 1 - Nature of activities and significant accounting policies, continued

U. Subsequent events

The Center has evaluated events and transactions for potential recognition or disclosure in the financial statements through October 15, 2013, the date on which the financial statements were available to be issued.

V. Reclassifications

Certain amounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements with no change in previously reported net assets or changes in net assets.

W. Proceeds from donated financial assets

The Center has elected to early implement the guidance of Accounting Standards Update (ASU) 2012-05 for the year ended June 30, 2013. ASU 2012-05 requires cash receipts resulting from the sale of donated financial assets by the Center that upon receipt were directed without any Center-imposed limitations for sale and were converted nearly immediately into cash to be classified as operating cash flows. If, however, the donor restricted the use of the contributed resource to a long-term purpose then those cash receipts shall be classified as a financing activity. In previous years, the Center had classified cash receipts from the sale of donated financial assets as investing cash flows on the statement of cash flows. The comparative totals for the year ended June 30, 2012 have been changed to conform with the June 30, 2013 presentation.

Note 2 - Concentration of credit risk

The Center maintains its bank accounts at one financial institution in the Appleton area. Aggregate deposits are insured by the Federal Deposit Insurance Corporation up to \$250,000. The Center's cash deposits exceed these federally insured limits at times during the year. The Center has not experienced any losses on these accounts. The management believes the Center is not exposed to any significant credit risk on cash.

FOX CITIES PERFORMING ARTS CENTER, INC.  
 NOTES TO FINANCIAL STATEMENTS, CONTINUED  
 June 30, 2013

Note 3 - Contributions receivable

Contributions receivable are primarily due from individuals and corporations located in the Fox Valley region. Contributions receivable are as follows:

	<u>2013</u>	<u>2012</u>
Receivable in less than one year	\$ 1,182,558	\$ 864,869
Receivable in one to five years	3,473,270	3,291,110
Receivable in greater than five years	<u>391,270</u>	<u>261,635</u>
Total unconditional promises to give	5,047,098	4,417,614
Less discount at a rate of 2% to 5%	<u>(224,000)</u>	<u>(243,000)</u>
Present value of contributions receivable	<u>\$ 4,823,098</u>	<u>\$ 4,174,614</u>

The Center considers all of the contributions receivable to be fully collectible; accordingly, no allowance for uncollectible contributions receivable has been established.

At June 30, 2013, the Center also had conditional promises to give of approximately \$890,000 for the sponsorship of future performances. The promises to give are conditional on the performance occurring and will be included in the financial statements in future years when the performances occur. The Center also had conditional promises to give of \$500,000 that are conditional on raising matching gifts by June 30, 2015.

Note 4 - Endowment funds

The Center has established two board-designated quasi-endowment funds which are not donor-restricted. The endowment funds are classified and reported as unrestricted net assets and are included in investments on the statement of financial position. The first fund is named "Fox Cities Performing Arts Center's Keystone Campaign - Operations Fund". Distributions will be made upon the recommendation of the Board of Directors to support the operations of the Center. The Center's investment objective is to maximize total return consistent with an acceptable level of risk.

Composition of and changes in the Keystone Operations Fund net assets for the year ended June 30, 2013 were as follows:

Board-designated Keystone Operations Fund net assets, beginning of year	\$ 2,603,132
Contributions	803,579
Investment income, net of fees	33,747
Net appreciation	3,880
Amount appropriated for expenditure	<u>(1,220,707)</u>
Board-designated Keystone Operating Fund net assets, end of year	<u>\$ 2,223,631</u>

FOX CITIES PERFORMING ARTS CENTER, INC.  
 NOTES TO FINANCIAL STATEMENTS, CONTINUED  
 June 30, 2013

Note 4 - Endowment funds, continued

The second fund is named "Fox Cities Performing Arts Center's Keystone Campaign - Endowment Fund". Distributions will be made according to the spending policy that will be determined annually by the Board of Directors to support the operations of the Center. The spending policy is expected to be 5% of the average balance of the fund. The Center's investment objective is preservation of principal to allow distribution of income for designated uses.

Composition of and changes in the Keystone Endowment Fund net assets for the year ended June 30, 2013 were as follows:

Board-designated Keystone Endowment Fund net assets, beginning of year	\$ 1,938,691
Contributions	1,103,008
Investment income, net of fees	87,642
Net appreciation	91,898
Amount appropriated for expenditure	<u>(64,625)</u>
 Board-designated Keystone Endowment Fund net assets, end of year	 <u>\$ 3,156,614</u>

Note 5 - Investments

Investments consist of the following at June 30, 2013 and 2012:

	<u>2013</u>	<u>2012</u>
Money market fund	\$ -	\$ 9,800
Bond funds	<u>31,151,556</u>	<u>29,719,596</u>
	<u>\$ 31,151,556</u>	<u>\$ 29,729,396</u>

Investment income for the year ended June 30, 2013 consists of the following:

Net realized and unrealized gains	\$ 36,536
Interest and dividends	1,401,394
Investment fees	(150,517)
Loss on cash surrender value of life insurance	<u>(7,951)</u>
	<u>\$ 1,279,462</u>



FOX CITIES PERFORMING ARTS CENTER, INC.  
 NOTES TO FINANCIAL STATEMENTS, CONTINUED  
 June 30, 2013

Note 6 - Property and equipment

Property and equipment consist of the following at June 30, 2013 and 2012:

	<u>2013</u>	<u>2012</u>
Land and land improvements	\$ 1,351,773	\$ 1,351,773
Building	54,962,087	54,962,087
Operating equipment	2,115,544	1,827,754
Office equipment	201,743	189,952
Software	<u>68,201</u>	<u>68,201</u>
	58,699,348	58,399,767
Less accumulated depreciation	<u>(16,285,164)</u>	<u>(14,790,464)</u>
	<u>\$ 42,414,184</u>	<u>\$ 43,609,303</u>

Depreciation and amortization expense on the above assets was \$1,494,700 for the year ended June 30, 2013.

Note 7 - Bonds payable

The bonds payable at June 30, 2013 and 2012 consists of \$36,700,000 of City of Appleton, Wisconsin Adjustable Rate Demand Redevelopment Revenue Bonds, Series 2001B which mature on June 1, 2036. Interest is due monthly and initially will be at a variable rate (0.07% at June 30, 2013). The loan agreement contains the option to convert the bonds to a fixed rate. The bonds are secured by the mortgaged property of the Center and a letter of credit totaling \$37,056,806, which expires on December 18, 2015. The loan agreement contains various covenants. Management believes that the Center was in compliance with these covenants at June 30, 2013.

Bond financing expenses for the year ended June 30, 2013 consist of the following:

Bond interest expense	\$ 59,883
Letter of credit fees	375,927
Bond trustee and other bond fees	<u>40,370</u>
	<u>\$ 476,180</u>

FOX CITIES PERFORMING ARTS CENTER, INC.  
 NOTES TO FINANCIAL STATEMENTS, CONTINUED  
 June 30, 2013

Note 8 - Temporarily restricted net assets

Temporarily restricted net assets at June 30, 2013 and 2012 consist of the following:

	<u>2013</u>	<u>2012</u>
Purpose restrictions:		
Land (see Note 10)	\$ 1,303,748	\$ 1,303,748
Time restrictions:		
Contributions receivable	<u>4,732,049</u>	<u>3,911,365</u>
Total	<u>\$ 6,035,797</u>	<u>\$ 5,215,113</u>

Note 9 - Functional classification of expenses

Expenses by function for the years ended June 30, 2013 and 2012 were as follows:

	<u>2013</u>	<u>2012</u>
Program services	\$ 5,103,084	\$ 5,888,783
Supporting activities:		
Management and general	1,268,329	1,379,425
Fundraising	<u>685,670</u>	<u>684,670</u>
	<u>\$ 7,057,083</u>	<u>\$ 7,952,878</u>

Note 10 - Development agreement

The land owned by the Center was originally contributed to the Center by the City of Appleton and the Appleton Redevelopment Authority as part of a development agreement. The contributed land contains a restriction that it must be used for a performing arts center until November 2032. If the Center sells the land or any part of the land to a third party for use other than as a performing arts center, the Center must reimburse the City for the then fair market value of the land sold.

Note 11 - Retirement plan

The Center has a tax-deferred annuity plan qualified under Section 403(b) of the Internal Revenue Code. The plan covers substantially all employees of the Center. Employees may make contributions to the plan up to the maximum amount allowed by the Internal Revenue Code.

FOX CITIES PERFORMING ARTS CENTER, INC.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

June 30, 2013

Note 12 - Deferred compensation and investments designated for deferred compensation

The Center has a deferred compensation arrangement with a key employee whereby a discretionary amount determined by the board of directors is deferred each year. The deferred compensation, plus earnings thereon, is fully payable upon death, disability or retirement of the employee. Deferred compensation expense totaled \$17,500 for the year ended June 30, 2013.

The Center has established various investment funds in which to accumulate assets to fund the future deferred compensation payments. The Center invests amounts equal to the deferred compensation expense on an annual basis. These investment funds are part of the general assets of the Center and the employee does not have a secured interest in them. However, since it is the Center's intention to use these investments only to fund future deferred compensation payments, they are presented as "Investments designated for deferred compensation" on the statement of financial position. These investments are stated at fair value. Realized and unrealized gains and losses are not separately presented in the statement of activities since such gains and losses accrue to the benefit of the employee.

Investments designated for deferred compensation consist of the following at June 30, 2013 and 2012:

	<u>2013</u>	<u>2012</u>
Bond funds	\$ 1,965	\$ 1,974
Annuities	1,733	1,684
Stock funds	<u>168,494</u>	<u>130,766</u>
	<u>\$172,192</u>	<u>\$134,424</u>

Note 13 - Fair value measurements

Financial Accounting Standards Board (FASB) ASC 820, *Fair Value Measurements and Disclosures* clarifies the definition of fair value, establishes a framework for measuring fair value and expands the disclosures on fair value measurements in financial statements. ASC 820 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Center's market assumptions.

The fair value hierarchy specified by ASC 820 is as follows:

- Level 1 - Quoted prices in active markets for identical assets and liabilities.
- Level 2 - Quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active or other inputs that are observable or can be corroborated by observable market data.
- Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

FOX CITIES PERFORMING ARTS CENTER, INC.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

June 30, 2013

Note 13 - Fair value measurements, continued

The fair value of the investments described in Notes 5 and 12 are based on quoted market prices of the securities at June 30, 2013.

The following are the major categories of assets measured at fair value on a recurring basis as of June 30, 2013 and 2012:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<u>2013</u>				
Bond funds:				
Limited Maturity	\$ 2,223,631	\$ -	\$ -	\$ 2,223,631
Intermediate/Long-Term	18,764,647			18,764,647
High Yield	7,008,629	-	-	7,008,629
Diverse	3,156,614	-	-	3,156,614
Guaranteed annuity	1,733	-	-	1,733
Stock funds:				
Large Blend	<u>168,494</u>	<u>-</u>	<u>-</u>	<u>168,494</u>
	<u>\$31,323,748</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$31,323,748</u>
<u>2012</u>				
Money market funds	\$ 9,800	\$ -	\$ -	\$ 9,800
Bond funds:				
Limited Maturity	2,603,132	-	-	2,603,132
Core	1,741,348	-	-	1,741,348
Intermediate/Long-Term	18,756,191	-	-	18,756,191
High Yield	6,620,899	-	-	6,620,899
Guaranteed annuity	1,684	-	-	1,684
Stock funds:				
Large Blend	<u>130,766</u>	<u>-</u>	<u>-</u>	<u>130,766</u>
	<u>\$29,863,820</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$29,863,820</u>

The Center invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investments securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

FOX CITIES PERFORMING ARTS CENTER, INC.  
NOTES TO FINANCIAL STATEMENTS, CONTINUED  
June 30, 2013

Note 14 - Related party transactions

The Center receives contributions from management, members of its Board of Directors, and corporations owned by members of its Board of Directors. During the year ended June 30, 2013, these related parties contributed approximately \$404,000 to the Center. Discounted contributions receivable from these related parties are approximately \$285,000 and \$328,000 at June 30, 2013 and 2012, respectively.

Note 15 - Commitment

The Center has a presentation agreement with another entity to act as an agent (see Note 1N) in presenting Broadway-type attractions at the Center through June 30, 2024. If the Center terminates this agreement before June 30, 2024, without good cause, the Center would owe this entity \$25,000 for each fiscal year remaining in the term of the agreement. The Center does not plan to terminate this agreement before June 30, 2024.